

Adult Social Care Reforms Market Sustainability Plan


Visit: cheshirewestandchester.gov.uk



Welcome and introductions

Thank you for taking the time to join us, it really is appreciated.

Please mute you mics and use the raise hand or chat function if you wish to ask any questions.



Market Sustainability Plan (MSP)

- Assessment of current sustainability of the 65+ Care Home market in Cheshire West and Chester
- The impact of future market changes, inc. the reforms over the next 1 -3 years
- How we plan to address these changes and issues, inc. how funding from the cost of care exercise will be used to support this.
- How we will move towards the cost of care rates in our 2023/24 budget setting

Section 1

Assessment of current market sustainability

Current position:

- Annual spend £79m
- 79 CQC registered homes in the borough
- 35 Residential; 44 Nursing
- 64 homes support mainly older people; 15 mainly under 65s with complex mental, physical and learning disabilities
- 2,823 CQC registered beds; 85 per cent occupied
- 43 per cent beds are provided by six providers (26 homes)
- Quality – Outstanding 1 (1 per cent); Good 62 (78.5 per cent); Requires Improvement 14 (18 per cent); Inadequate 1 (1 per cent); Not inspected 2 (2.5 per cent)

Section 1

Assessment of current market sustainability

- FCOC of care exercise undertaken 2021/22, resulting in some fee rates being significantly increased, however still struggling buy beds at contract rate in some parts of the borough
- Over 75 people currently awaiting a care home placement (long and short stay)
- Capacity issues in the care at home market and pressures to rapidly discharge people from hospital is resulting in more short term care home placements
- Very limited availability of nursing and nursing dementia beds
- High vacancy levels across basic residential care homes
- Large amount of 'spot purchasing' taking place at higher rates, mainly hospital discharges
- Average of 2,800 staff delivering hands on care
- Turnover rate of 43 per cent in nursing homes, 37 per cent in care homes
- Vacancy rate of 4 per cent in nursing homes, 0.6 per cent in care homes
- 62 per cent of those leaving nursing homes remained in the care sector, 0 per cent for care homes
- Increased use of agency staff to cover shifts, especially nights
- Increasing use of agency nurses
- High levels of inflation and rising energy costs impacting provider financial viability
- Rising cost of living impacting further on recruitment and retention
- Hard for providers to compete with other sectors, i.e retail, NHS

Section 1

Assessment of current market sustainability

Questions:

- Do you agree that this is a true reflection of the current state of the market locally?
- What other challenges are you facing?

Section 2

Future market changes / challenges

- More self funders asking LA to commission care
- Cost of living / inflation continues to rise
- LA fee rates not reflective of true cost of care
- Providers competing for same workforce
- NHS able to offer better pay, terms and conditions
- Increasing numbers of staff choosing to leave the sector
- Increased risk of provider failure / home closures
- Increasing demand / complexity, not enough capacity in system to meet demand
- LA Commissioning intentions
- Change in CQC's approach to regulation
- Impact of Integrated Care Systems

Section 2

Impact of future market changes

Questions:

- Do you agree that these are the anticipated market changes / challenges over the next 1 -3 years?
- What other changes / challenges do you think we will see?
- What will be the likely impact on the market as a result of these changes?

Section 3

Plans for addressing sustainability issues

Funding:

- Confirmation of how LA will prioritise funding based on cost of care exercises
- Provisional plans for funding for 2023/24 and 2024/25
- Firm commitment for how LA will move towards cost of care rates (in final February 23 submission)
- Details will be shared following completion of cost of care exercise.

Section 3

Plans for addressing sustainability issues

Other planned actions:

- Re-design of care at home contract to increase capacity in the community and prevent unnecessary care home placements to create capacity.
- Cease spot purchasing out of hospitals.
- Integrated Brokerage Service with Health, inc hospital discharges
- Development of regional / local care academy
- Launch of Accommodation Strategy for Older People
- Development of Market Position Statement
- Review of alternative models of care, i.e. ECH
- Review approach to contract management, more outcome focused

Section 3

Plans for addressing sustainability issues

Questions:

- Any thoughts on the plans for addressing the issues?
- Is there anything else you would like to see us doing?
- Do you want further engagement sessions?
- Any other thoughts ?

Next Steps

- Further engagement sessions this week
- Any additional comments or thoughts to be emailed to:
FCOC@cheshirewestandchester.gov.uk
- If anyone wants an individual meeting please email as above
- All comments / feedback collated and draft MSP to be shared w/c 15 August for comment.
- Further revisions of MSP will continue to be shared between now and end of October 2022
- Draft MSP submitted to DHSC 14 October 2022, final submission in February 2023.